

Graduate Business School Specialization Options

For Graduate Business School Specialization policies, please see the "NOTES" on page 2

<u>Marketing (MKT)</u>	<u>Business Strategy (BST)</u>	<u>International Business (INB)</u>
<p><i>Complete 4 of the following:</i></p> <p>MKTG 6*** courses</p> <p>MKTG 5939 Internship (by petition only)</p>	<p><i>Complete 4 of the following:</i></p> <p>ENTP 6021 Corporate Entrepreneurship</p> <p>ENTP 6826 International Entrepreneurship</p> <p style="padding-left: 20px;"><i>or</i> INTB 6200 International Busn Policy (prq: INTB 6000)</p> <p>INTB 6022 International Business Negotiations</p> <p style="padding-left: 20px;"><i>or</i> INTB 6500 International Business Consulting</p> <p>MGMT 6320 Leading Organizational Change</p> <p>MGMT 6360 Designing Effective Organizations</p> <p>MGMT 6610 Business Strategy Lab</p> <p>MGMT 6730 HRM: Performance Management (prereq: MGMT 6380)</p> <p>MGMT 6803 Visionary Leadership</p> <p>MKTG 6010 Marketing Strategy</p> <p><i>May choose up to 2 of the following FNCE/CMDT/RISK courses:</i></p> <p>CMDT 6682 Trading in Commodity and Financial Markets</p> <p>FNCE 6310 Financial Decisions & Policies</p> <p>FNCE 6340 Business Firm Valuation</p> <p>FNCE 6382 Survey of Financial Derivatives</p> <p>FNCE 6411 International Corporate Governance</p> <p>FNCE 6420 Mergers & Acquisitions</p> <p>FNCE 6480 Financial Modeling</p> <p>RISK 6909 Corporate Risk Management</p> <p>RISK 6309 Strategic Risk Management</p>	<p><i>Required Course:</i></p> <p>INTB 6000 Introduction to International Business</p> <p style="text-align: center;">OR</p> <p>ENTP 6826 International Entrepreneurship</p> <p><i>Complete 3 of the following:</i></p> <p>Any INTB 6*** course, excluding INTB 6000 and INTB 6200</p> <p>May include the following courses that are not INTB:</p> <p>ACCT 6430 International Taxation</p> <p>ENTP 6827 Global Action Projects for Intrntnl Entrepreneurship</p> <p>ENTP 6800 Global Opportunity Identification</p> <p>RISK 6800 Cyber Risk Management & Cyber Warfare</p> <p>Travel study courses offered by Business School also apply</p>
<p><u>Change Management (CMT)</u></p> <p><i>Required courses:</i></p> <p>MGMT 6320 Leading Organizational Change</p> <p>MGMT 6360 Designing Effective Organizations</p> <p><i>Complete 2 of the following:</i></p> <p>MGMT 6380 Managing People for Competitive Advantage</p> <p>MGMT 6730 HRM: Performance Management (prereq: MGMT 6380)</p> <p>MGMT 6803 Visionary Leadership</p> <p>MGMT 6804 Bargaining & Negotiation</p> <p>MGMT 6808 Leadership Development</p>	<p><u>Leadership (LDR)</u></p> <p><i>Required Courses - Complete 2 or 3:</i></p> <p>MGMT 6803 Visionary Leadership</p> <p>MGMT 6804 Bargaining & Negotiation</p> <p>MGMT 6808 Leadership Development</p> <p><i>Complete 1 or 2 for a total of 4 courses for the specialization:</i></p> <p>BANA 6650 Project Management</p> <p>*ENTP 6800 Ethics for Entrepreneurs</p> <p>ENTP 6848 Leadership in New Ventures</p> <p>INTB 6000 Introduction to International Business</p> <p>*MGMT 6800 Ethics in Sports and Entertainment</p> <p>MGMT 6821 Managing for Sustainability</p> <p>MGMT 6822 Business Ethics & Corporate Social Responsibility</p> <p>MGMT 6823 Sustainable Business Opportunity</p> <p>MGMT 6824 Sustainable Business/Corp Social Resp Field Study</p>	<p><u>Bioinnovation & Entrepreneurship (BEN)</u></p> <p>Complete 4 courses total in the following categories:</p> <p><i>Complete 1 of the following:</i></p> <p>ENTP 6801 Building Biotechnology</p> <p>ENTP 6802 Legal & Regulatory Environment of Life Science Innovation</p> <p><i>Complete 2 of the following:</i></p> <p>ENTP 6000 or higher excluding ENTP 6801 and 6802</p> <p><i>Complete 1 of the following (Capstone):</i></p> <p>ENTP 6020 The Business Plan</p> <p>ENTP 6021 Corporate Entrepreneurship</p>
<p><u>Human Resources Management (HRM)</u></p> <p><i>Required Course:</i></p> <p>MGMT 6380 Managing People for Competitive Advantage</p> <p><i>Complete 3 of the following:</i></p> <p>MGMT/INTB 6040 Managing Global Talent</p> <p>MGMT 6710 HRM: Staffing</p> <p>MGMT 6720 HRM: Training</p> <p>MGMT 6730 HRM: Performance Management</p> <p>MGMT 6740 HRM: Compensation Administration</p> <p>MGMT 6750 HR Analytics: Investing in People</p> <p>MGMT 6760/RISK 6409 Employee Benefits & Workforce Risk Mgmt</p> <p>MGMT 6808 Leadership Development</p>	<p><u>Sports and Entertainment</u></p> <p><i>Complete 4 of the following:</i></p> <p>MKTG 6040 Services Marketing for Traditional and Creative Industries</p> <p>MKTG 6820 Sports & Entertainment Marketing</p> <p>MKTG 6822 "Fan"tastical Consumers of American Sports and Entertainment</p> <p>MKTG 6824 Sales & Negotiation for Consumers, Services, Sports and Entertainment Industries</p> <p>MKTG 6826 Sports and Entertainment Industry</p> <p>MKTG 5939 Internship (in Sports & Entertainment) (by petition)</p> <p>MKTG 6834 Global Sports & Entertainment travel study (London)</p> <p><u>Entrepreneurship (ENT)</u></p> <p>Complete 4 courses total in the following categories:</p> <p><i>Complete 3 of the following:</i></p> <p>ENTP 6000 or higher excluding ENTP 6801 and 6802</p> <p><i>Complete 1 of the following (Capstone):</i></p> <p>ENTP 6020 The Business Plan</p> <p>ENTP 6021 Corporate Entrepreneurship</p>	<p><u>Managing for Sustainability (MNS)</u></p> <p><i>Complete 4 of the following:</i></p> <p>ACCT 6285 Acctng & Finance for Sustainability</p> <p>BANA 6730 Supply Chain Management</p> <p>BUSN 6830 Business and the Natural Environment</p> <p>ENTP 6644 Social Entrepreneurship in the Developing World</p> <p>*ENTP 6800 Ethics for Entrepreneurs</p> <p>INTB/BUSN 6870 Global Climate Change</p> <p>*MGMT 6800 B-Lab: Biz as a force for good</p> <p>*MGMT 6800 Ethics in Sports and Entertainment</p> <p>MGMT 6821 Managing for Sustainability</p> <p>MGMT 6822 Business Ethics & Corporate Social Responsibility</p> <p>MGMT 6823 Sustainable Business Opportunity</p> <p>MGMT 6824 Sustainable Bus/Corporate Social Responsibility Field Study (prereq: one sustainable business elective)</p> <p>MGMT 6840 Independent Study (by petition only)</p> <p>MGMT/MKTG 5939 Internship (by petition only)</p> <p>MKTG 6830 Marketing & Sustainability</p>

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Finance (FNC)	Information Systems (IFS)	Taxation (TAX)
<p><i>Required course:</i></p> <p style="padding-left: 20px;">FNCE 6330 Investment Management Analysis</p> <p><i>Complete 3 FNCE/CMDT/RISK 6*** courses</i></p>	<p><i>Complete 4 of the following:</i></p> <p style="padding-left: 20px;">ISMG 6040 Business Process Management</p> <p style="padding-left: 20px;">ISMG 6060 Analysis, Modeling, & Design</p> <p style="padding-left: 20px;">ISMG 6080 Database Management Systems</p> <p style="padding-left: 20px;">ISMG 6120 Internet & Mobile Technologies</p> <p style="padding-left: 20px;">ISMG 6450 IT Project Management</p>	<p>Students should complete required courses and elective courses from the lists below for a total of 4 courses. Your selection of courses is based upon any waivers that have been approved by an advisor. Please contact an advisor for course waiver options</p> <p>Contact an advisor for course waivers below.</p> <p style="padding-left: 40px;">ACCT 6140 Tax Planning for Managers waived: yes no</p>
<p style="background-color: #e0e0e0;">Risk Management & Insurance (RMI)</p> <p><i>Required:</i></p> <p style="padding-left: 20px;">RISK 6809 Principles of Risk & Insurance</p> <p style="padding-left: 20px;">RISK 6909 Corporate Risk Management</p> <p><i>Complete 1 of the following:</i></p> <p style="padding-left: 20px;">CMDT 6682 Trading in Commodity & Financial Markets</p> <p style="padding-left: 20px;">FNCE 6330 Investment Management Analysis</p> <p style="padding-left: 20px;">FNCE 6350 Financial Innovations</p> <p style="padding-left: 20px;">FNCE 6360 Management of Financial Institutions</p> <p style="padding-left: 20px;">FNCE 6382 Survey of Financial & Commodity Derivatives</p> <p style="padding-left: 20px;">FNCE 6480 Financial Modeling</p> <p style="padding-left: 20px;">RISK 6129 Practical Enterprise Risk Management</p> <p style="padding-left: 20px;">RISK 6309 Strategic Risk Management</p> <p><i>Complete 1 of the following:</i></p> <p style="padding-left: 20px;">BANA 6650 Project Management</p> <p style="padding-left: 20px;">BUSN 6830 Business & Natural Environment</p> <p style="padding-left: 20px;">CMDT 6802 Foundations of Commodities</p> <p style="padding-left: 20px;">CMDT 6582 Commodity Supply Chain Management</p> <p style="padding-left: 20px;">ENTP 6824 Entrepreneurial Financial Management</p> <p style="padding-left: 20px;">INTB/BUSN 6870 Global Climate Change</p> <p style="padding-left: 20px;">ISMG 6430 Information Systems Security & Privacy</p> <p style="padding-left: 20px;">ISMG 6450 IT Project Management</p> <p style="padding-left: 20px;">MGMT 6823 Sustainable Business Opportunity</p> <p style="padding-left: 20px;">RISK 6409 Employee Benefits and Workforce Risk Management</p> <p style="padding-left: 20px;">RISK 6509 Global Risk Management Travel Study</p> <p style="padding-left: 20px;">RISK 6800 Cyber Risk Management & Cyber Warfare</p>	<p style="background-color: #e0e0e0;">Enterprise Technology Management (ETM)</p> <p><i>Complete 4 of the following:</i></p> <p style="padding-left: 20px;">ISMG 6040 Business Process Management</p> <p style="padding-left: 20px;">ISMG 6120 Internet & Mobile Technologies</p> <p style="padding-left: 20px;">ISMG 6430 Information Systems Security & Privacy</p> <p style="padding-left: 20px;">ISMG 6450 IT Project Management</p> <p style="padding-left: 20px;">ISMG 6460 Emerging Technologies</p> <p style="padding-left: 20px;">ISMG 6830 IT Governance and Service Management</p> <p style="background-color: #e0e0e0;">Business Intelligence (BNT)</p> <p><i>Complete 4 of the following:</i></p> <p style="padding-left: 20px;">ISMG 6080 Database Management Systems</p> <p style="padding-left: 20px;">ISMG 6220 Business Intelligence Systems</p> <p style="padding-left: 20px;">ISMG 6430 Information Systems Security and Privacy</p> <p style="padding-left: 20px;">ISMG 6470 Text Data Analytics and Predictive Modeling</p> <p style="padding-left: 20px;">ISMG 6480 Data Warehousing & Administration</p> <p style="padding-left: 20px;">ISMG 6810 Business Intelligence in Healthcare</p> <p style="padding-left: 20px;">ISMG 6820 Business Intelligence & Financial Modeling</p> <p style="background-color: #e0e0e0;">Business Analytics (BAN)</p> <p><i>Complete 4 of the following:</i></p> <p style="padding-left: 20px;">BANA 6*** courses, EXCLUDING BANA 6610</p> <p style="padding-left: 20px;">MKTG 6050 Marketing Research</p> <p>Note that some BANA classes require BANA 6610 as a prerequisite. Students may meet this prerequisite by earning an A- or higher in BUSN 6530. Those who earned a B+ or lower must petition to take BANA 6610. The Executive MBA statistics course is not equivalent to BUSN 6530.</p> <p>Courses that require BANA 6610 as prereq:</p> <p style="padding-left: 20px;">BANA 6630</p> <p style="padding-left: 20px;">BANA 6660</p>	<p><i>Required courses:</i></p> <p style="padding-left: 20px;">ACCT 6140 Tax Planning for Managers</p> <p style="padding-left: 20px;">MTAX 6450 Research Problems in Taxation</p> <p style="padding-left: 20px;">MTAX 6400 Taxation of Corporations and Shareholders</p> <p><i>Elective Courses:</i></p> <p style="padding-left: 20px;">MTAX 6430 International Taxation</p> <p style="padding-left: 20px;">MTAX 6440 Tax Practice and Procedure</p> <p style="padding-left: 20px;">MTAX 6475 Accounting for Income Taxes</p> <p style="padding-left: 20px;">MTAX 6480 Partnership Taxation</p> <p style="background-color: #e0e0e0;">Accounting (ACC)</p> <p>Students should complete required courses and elective courses from the lists below for a total of 4 courses. Your selection of courses is based upon any waivers that have been approved by an advisor. Please contact an advisor for course waiver options</p> <p>Contact an advisor for course waivers below.</p> <p><i>Required courses:</i></p> <p style="padding-left: 40px;">ACCT 6031 Financial Accounting I waived: yes no</p> <p style="padding-left: 40px;">ACCT 6032 Financial Accounting II waived: yes no</p> <p><i>Elective Courses:</i></p> <p style="padding-left: 40px;">ACCT 6***, excluding ACCT 6031 and ACCT 6032</p>
<p style="background-color: #e0e0e0;">Commodities (CMD)</p> <p><i>Required courses (4):</i></p> <p style="padding-left: 20px;">CMDT 6802 Foundations of Commodities</p> <p style="padding-left: 20px;">CMDT 6582 Commodity Supply Chain Management</p> <p style="padding-left: 20px;">CMDT 6682 Trading in Commodity & Financial Markets</p> <p style="padding-left: 20px;">FNCE 6382 Survey of Financial Derivatives</p>	<p style="background-color: #e0e0e0;">NOTES:</p> <ul style="list-style-type: none"> • <i>The specialization courses are often only offered once per year; hence, careful planning is required to complete a specialization.</i> • <i>Students are responsible for knowing and meeting prerequisites. Please see the course description in UCDAccess or the University catalog for prerequisite</i> • <i>Questions or concerns? Contact a graduate advisor at grad.advising@ucdenver.edu.</i> 	<p>It is not recommended to repeat any accounting coursework taken in undergraduate. Please see an advisor to assess undergraduate transcripts for repeat coursework. Students sitting for the CPA exam should be aware that the CPA will not allow repeat coursework for credit.</p> <p><i>Note: Students planning to sit for the CPA exam should consult Emily Vera for course recommendations.</i></p>

*special topic courses - if course titles are different, they might not count for your specialization. Check with an advisor for more details.