

## Graduate Business School Specialization Options

For Graduate Business School Specialization policies, please see the "NOTES" on page 2

<b>Marketing (MKT)</b>	<b>Business Strategy (BST)</b>	<b>International Business (INB)</b>
<p><i>Complete 4 of the following:</i></p> <p><b>MKTG 6*** courses</b></p> <p><b>MKTG 5939</b> Internship (by petition only)</p>	<p><i>Complete 4 of the following:</i></p> <p><b>MGMT 6610</b> Business Strategy Lab</p> <p><b>MGMT 6730</b> HRM: Performance</p> <p><b>MGMT 6803</b> Visionary Leadership</p> <p><b>MGMT 6825</b> Sustainable Change Leadership: Turning Business Into a Force for Good</p> <p><b>MGMT 6804</b> Bargaining &amp; Negotiation</p>	<p><i>Required Course:</i></p> <p><b>INTB 6000</b> Introduction to International Business</p> <p style="text-align: center;">OR</p> <p><b>ENTP 6826</b> International Entrepreneurship</p> <p><i>Complete 3 of the following:</i></p> <p>Any <b>INTB 6*** course</b>, excluding <b>INTB 6000</b> and <b>INTB 6200</b></p> <p>May include the following courses that are not INTB:</p> <p><b>BUSN 6870</b> Global Climate Change</p> <p><b>ENTP 6800</b> Global Opportunity Identification</p> <p><b>ENTP 6826</b> International Entrepreneurship (if not chosen above)</p> <p><b>ENTP 6827</b> Global Action Projects for Intrntml Entrepreneurship</p> <p><b>MTAX 6431</b> Inbound International Taxation</p> <p><b>MTAX 6432</b> Outbound International Taxation</p> <p><b>RISK 6209</b> Cyber Risk Management</p> <p>Travel study courses offered by Business School also apply</p>
<b>Change Management (CMT)</b>	<b>Leadership (LDR)</b>	<b>Bioinnovation &amp; Entrepreneurship (BEN)</b>
<p><i>Required courses:</i></p> <p><b>MGMT 6320</b> Leading Organizational Change</p> <p><b>MGMT 6360</b> Designing Effective Organizations</p> <p><i>Complete 2 of the following:</i></p> <p><b>MGMT 6380</b> Managing People for Competitive Advantage</p> <p><b>MGMT 6730</b> HRM: Performance Management</p> <p><b>MGMT 6803</b> Visionary Leadership</p> <p><b>MGMT 6804</b> Bargaining &amp; Negotiation</p> <p><b>MGMT 6808</b> Leadership Development</p> <p><b>MGMT 6825</b> Sustainable Change Leadership: Turning Business Into a Force for Good</p>	<p><i>Required Courses - Complete 2 or 3:</i></p> <p><b>MGMT 6803</b> Visionary Leadership</p> <p><b>MGMT 6804</b> Bargaining &amp; Negotiation</p> <p><b>MGMT 6808</b> Leadership Development</p> <p><i>Complete 1 or 2 for a total of 4 courses for the specialization:</i></p> <p><b>BANA 6650</b> Project Management</p> <p><b>ENTP 6848</b> Leadership in New Ventures</p> <p><b>MGMT 6420/ISMG 6885/ENTP 6420</b> Ethics: A Formula for Success</p> <p><b>MGMT 6610</b> Business Strategy Lab</p> <p><b>MGMT 6821</b> Managing for Sustainability</p> <p><b>MGMT 6822</b> Business Ethics &amp; Corporate Social Responsibility</p> <p><b>MGMT 6825</b> Sustainable Change Leadership: Turning Business Into a Force for Good</p>	<p>Complete 4 courses total in the following categories:</p> <p><i>Complete 1 of the following:</i></p> <p><b>ENTP 6801</b> Building Biotechnology</p> <p><b>ENTP 6802</b> Legal &amp; Regulatory Environment of Life Science Innovation</p> <p><i>Complete 2 of the following:</i></p> <p><b>ENTP 6000</b> or higher excluding ENTP 6801 and 6802</p> <p><i>Complete 1 of the following (Capstone):</i></p> <p><b>ENTP 6020</b> Business Model Development &amp; Planning</p> <p><b>ENTP 6022</b> Digital Strategy for Entrepreneurs</p>
<b>Human Resources Management (HRM)</b>	<b>Sports and Entertainment (SEB)</b>	<b>Managing for Sustainability (MNS)</b>
<p><i>Required Course:</i></p> <p><b>MGMT 6380</b> Managing People for Competitive Advantage</p> <p><i>Complete 3 of the following:</i></p> <p><b>MGMT/INTB 6040</b> Managing Global Talent</p> <p><b>MGMT 6710</b> HRM: Talent Management</p> <p><b>MGMT 6720</b> HRM: Training</p> <p><b>MGMT 6730</b> HRM: Performance Management</p> <p><b>MGMT 6740</b> HRM: Compensation</p> <p><b>MGMT 6760/RISK 6409</b> Employee Benefits &amp; Workforce Risk Mgmt</p> <p><b>MGMT 6808</b> Leadership Development</p>	<p><i>Complete 4 of the following:</i></p> <p><b>MKTG 6040</b> Services Marketing for Traditional and Creative Industries</p> <p><b>MKTG 6820</b> Sports &amp; Entertainment Marketing</p> <p><b>MKTG 6822</b> "Fan"tastical Consumers of American Sports and Entertainment</p> <p><b>MKTG 6824</b> Sales &amp; Negotiation for Consumers, Services, Sports and Entertainment Industries</p> <p><b>MKTG 6826</b> Sports and Entertainment Industry</p> <p><b>MKTG 5939</b> Internship (in Sports &amp; Entertainment) (by petition)</p> <p><b>MKTG 6834</b> Global Sports &amp; Entertainment travel study (London)</p>	<p><i>Complete 4 of the following:</i></p> <p><b>ACCT 6285</b> Acctng &amp; Finance for Sustainability</p> <p><b>BANA 6730</b> Supply Chain Management</p> <p><b>BUSN 6830</b> Business and the Natural Environment</p> <p><b>BUSN 6870</b> Global Climate Change</p> <p><b>ENTP 6644</b> Impactful Social Innovation</p> <p><b>MGMT 6420/ISMG 6885/ENTP 6420</b> Ethics: A Formula for Success</p> <p><b>MGMT 6821</b> Managing for Sustainability</p> <p><b>MGMT 6822</b> Business Ethics &amp; Corporate Social Responsibility</p> <p><b>MGMT 6825</b> Sustainable Change Leadership: Turning Business Into a Force for Good</p> <p><b>MGMT 6840</b> Independent Study (by petition only)</p> <p><b>MGMT/MKTG 5939</b> Internship (by petition only)</p> <p><b>MKTG 6830</b> Marketing and Global Sustainability</p>
	<b>Entrepreneurship (ENT)</b>	
	<p>Complete 4 courses total in the following categories:</p> <p><i>Complete 3 of the following:</i></p> <p><b>ENTP 6000</b> or higher excluding ENTP 6801 and 6802</p> <p><i>Complete 1 of the following (Capstone):</i></p> <p><b>ENTP 6020</b> Business Model Development &amp; Planning</p> <p><b>ENTP 6022</b> Digital Strategy for Entrepreneurs</p>	

## Graduate Business School Specialization Options

For Graduate Business School Specialization policies, please see the "NOTES" on page 2

<b>Finance (FNC)</b>	<b>Information Systems (IFS)</b>	<b>Taxation (TAX)</b>
<p><i>Required course:</i></p> <p style="padding-left: 20px;"><b>FNCE 6330</b> Investment Management Analysis</p> <p><i>Complete 3 FNCE/CMDT/RISK 6*** courses</i></p>	<p><i>Complete 4 of the following:</i></p> <p style="padding-left: 20px;"><b>ISMG 6040</b> Business Process Management</p> <p style="padding-left: 20px;"><b>ISMG 6060</b> Analysis, Modeling, &amp; Design</p> <p style="padding-left: 20px;"><b>ISMG 6080</b> Database Management Systems</p> <p style="padding-left: 20px;"><b>ISMG 6120</b> Internet &amp; Mobile Technologies</p> <p style="padding-left: 20px;"><b>ISMG 6450</b> IT Project Management</p>	<p>Students should complete required courses and elective courses from the lists below for a <b>total of 4 courses</b>. Your selection of courses is based upon any waivers that have been approved by an advisor. Please contact an advisor for course waiver options</p> <p>Contact an advisor for course waivers below.</p> <p style="padding-left: 20px;"><b>ACCT 6140</b> Fundamentals of Federal Income Tax waived: yes no</p>
<p><b>Risk Management &amp; Insurance (RMI)</b></p> <p><i>Required:</i></p> <p style="padding-left: 20px;"><b>RISK 6809</b> Principles of Risk &amp; Insurance</p> <p style="padding-left: 20px;"><b>RISK 6909</b> Corporate Risk Management</p> <p><i>Complete 1 of the following:</i></p> <p style="padding-left: 20px;"><b>CMDT 6682</b> Trading in Commodity &amp; Financial Markets</p> <p style="padding-left: 20px;"><b>FNCE 6330</b> Investment Management Analysis</p> <p style="padding-left: 20px;"><b>FNCE 6350</b> Financial Innovations</p> <p style="padding-left: 20px;"><b>FNCE 6360</b> Management of Financial Institutions</p> <p style="padding-left: 20px;"><b>FNCE 6382</b> Survey of Financial &amp; Commodity Derivatives</p> <p style="padding-left: 20px;"><b>FNCE 6480</b> Financial Modeling</p> <p style="padding-left: 20px;"><b>RISK 6129</b> Practical Enterprise Risk Management</p> <p style="padding-left: 20px;"><b>RISK 6309</b> Strategic Risk Management</p> <p><i>Complete 1 of the following:</i></p> <p style="padding-left: 20px;"><b>BANA 6650</b> Project Management</p> <p style="padding-left: 20px;"><b>BUSN 6830</b> Business &amp; Natural Environment</p> <p style="padding-left: 20px;"><b>BUSN 6870</b> Global Climate Change</p> <p style="padding-left: 20px;"><b>CMDT 6802</b> Foundations of Commodities</p> <p style="padding-left: 20px;"><b>CMDT 6582</b> Commodity Supply Chain Management</p> <p style="padding-left: 20px;"><b>ENTP 6824</b> Entrepreneurial Financial Management</p> <p style="padding-left: 20px;"><b>ISMG 6430</b> Information Systems Security &amp; Privacy</p> <p style="padding-left: 20px;"><b>ISMG 6450</b> IT Project Management</p> <p style="padding-left: 20px;"><b>MGMT 6823</b> The Sustainable Business Opportunity</p> <p style="padding-left: 20px;"><b>RISK 6409</b> Employee Benefits and Workforce Risk Management</p> <p style="padding-left: 20px;"><b>RISK 6509</b> Global Risk Management Travel Study</p> <p style="padding-left: 20px;"><b>RISK 6209</b> Cyber Risk Management &amp; Cyber Warfare</p>	<p><b>Enterprise Technology Management (ETM)</b></p> <p><i>Complete 4 of the following:</i></p> <p style="padding-left: 20px;"><b>ISMG 6040</b> Business Process Management</p> <p style="padding-left: 20px;"><b>ISMG 6120</b> Internet &amp; Mobile Technologies</p> <p style="padding-left: 20px;"><b>ISMG 6430</b> Information Systems Security &amp; Privacy</p> <p style="padding-left: 20px;"><b>ISMG 6450</b> IT Project Management</p> <p style="padding-left: 20px;"><b>ISMG 6460</b> Emerging Technologies</p> <p style="padding-left: 20px;"><b>ISMG 6830</b> IT Governance and Service Management</p>	<p><i>Required courses:</i></p> <p style="padding-left: 20px;"><b>ACCT 6140</b> Fundamentals of Federal Income Tax</p> <p style="padding-left: 20px;"><b>MTAX 6450</b> Research Problems &amp; Business Communications in Taxation</p> <p style="padding-left: 20px;"><b>MTAX 6400</b> Taxation of C Corporations and Shareholders</p> <p><i>Elective Courses:</i></p> <p style="padding-left: 20px;"><b>MTAX 6431</b> Inbound International Taxation</p> <p style="padding-left: 20px;"><b>MTAX 6432</b> Outbound International Taxation</p> <p style="padding-left: 20px;"><b>MTAX 6440</b> Tax Practice and Procedure</p> <p style="padding-left: 20px;"><b>MTAX 6475</b> Accounting for Income Taxes</p> <p style="padding-left: 20px;"><b>MTAX 6480</b> Partnership Taxation</p>
<p><b>Business Analytics (BAN)</b></p> <p><i>Required:</i></p> <p style="padding-left: 20px;"><b>BANA 6610</b> Statistics for Business Analytics</p> <p style="padding-left: 20px;"><b>BANA 6620</b> Computing for Business Analytics</p> <p style="padding-left: 20px;"><b>BANA 6670</b> Prescriptive Analytics with Optimization</p> <p><i>Complete 1 of the following:</i></p> <p style="padding-left: 20px;"><b>BANA 6***</b></p> <p style="padding-left: 20px;"><b>ISMG 6080</b> Database Management Systems</p> <p style="padding-left: 20px;"><b>ISMG 6470</b> Text Data Analytics</p> <p style="padding-left: 20px;"><b>ECON 5030</b> Data Analysis with SAS</p>	<p><b>Business Intelligence (BNT)</b></p> <p><i>Complete 4 of the following:</i></p> <p style="padding-left: 20px;"><b>ISMG 6080</b> Database Management Systems</p> <p style="padding-left: 20px;"><b>ISMG 6220</b> Business Intelligence Systems and Analytics</p> <p style="padding-left: 20px;"><b>ISMG 6430</b> Information Systems Security and Privacy</p> <p style="padding-left: 20px;"><b>ISMG 6470</b> Text Data Analytics</p> <p style="padding-left: 20px;"><b>ISMG 6480</b> Data Warehousing &amp; Administration</p> <p style="padding-left: 20px;"><b>ISMG 6810</b> Business Intelligence in Healthcare</p> <p style="padding-left: 20px;"><b>ISMG 6820</b> Business Intelligence &amp; Financial Modeling</p>	<p><b>Accounting (ACC)</b></p> <p>Students should complete required courses and elective courses from the lists below for a <b>total of 4 courses</b>. Your selection of courses is based upon any waivers that have been approved by an advisor. Please contact an advisor for course waiver options</p> <p>Contact an advisor for course waivers below.</p> <p><i>Required courses:</i></p> <p style="padding-left: 20px;"><b>ACCT 6031</b> Intermediate Financial Accounting I waived: yes no</p> <p style="padding-left: 20px;"><b>ACCT 6032 Intermediate</b> Financial Accounting II waived: yes no</p> <p><i>Elective Courses:</i></p> <p style="padding-left: 20px;"><b>ACCT 6***</b>, excluding ACCT 6031 and ACCT 6032</p>
<p><b>Business Analytics (BAN)</b></p> <p><i>Required:</i></p> <p style="padding-left: 20px;"><b>BANA 6610</b> Statistics for Business Analytics</p> <p style="padding-left: 20px;"><b>BANA 6620</b> Computing for Business Analytics</p> <p style="padding-left: 20px;"><b>BANA 6670</b> Prescriptive Analytics with Optimization</p> <p><i>Complete 1 of the following:</i></p> <p style="padding-left: 20px;"><b>BANA 6***</b></p> <p style="padding-left: 20px;"><b>ISMG 6080</b> Database Management Systems</p> <p style="padding-left: 20px;"><b>ISMG 6470</b> Text Data Analytics</p> <p style="padding-left: 20px;"><b>ECON 5030</b> Data Analysis with SAS</p>	<p><b>Commodities (CMD)</b></p> <p><i>Required courses (3):</i></p> <p style="padding-left: 20px;"><b>CMDT 6802</b> Foundations of Commodities</p> <p style="padding-left: 20px;"><b>CMDT 6582</b> Commodity Supply Chain Management</p> <p style="padding-left: 20px;"><b>CMDT 6682</b> Trading in Commodity &amp; Financial Markets</p> <p><i>Complete 1 of the following:</i></p> <p style="padding-left: 20px;"><b>CMDT 6782</b> Commodity Data Analysis</p> <p style="padding-left: 20px;"><b>FNCE 6382</b> Survey of Financial Derivatives</p>	<p>It is not recommended to repeat any accounting coursework taken in undergraduate. Please see an advisor to assess undergraduate transcripts for repeat coursework. Students sitting for the CPA exam should be aware that the CPA will not allow repeat coursework for credit.</p> <p><i>Note: Students planning to sit for the CPA exam should consult <a href="mailto:accounting.cpa@ucdenver.edu">accounting.cpa@ucdenver.edu</a> for course recommendations.</i></p>
<p>NOTE: To enroll in BANA 6610, you must submit a petition that demonstrates your quantitative ability with either a GMAT quantitative score or other quantitative skills. Contact your advisor for the petition form.</p>	<p><b>NOTES:</b></p> <ul style="list-style-type: none"> <li>• <i>The specialization courses are often only offered once per year; hence, careful planning is required to complete a specialization.</i></li> <li>• <i>Students are responsible for knowing and meeting prerequisites. Please see the course description in UCDAccess or the University catalog for prerequisite information.</i></li> <li>• <i>Questions or concerns? Contact a graduate advisor at <a href="mailto:grad.advising@ucdenver.edu">grad.advising@ucdenver.edu</a>.</i></li> </ul>	