

Graduate Business School Specialization Options For Graduate Business School Specialization policies, please see the "NOTES" on page 2		
<u>Marketing (MKT)</u> <i>Complete 4 of the following:</i> MKTG 6*** courses MKTG 5939 Internship (by petition only)	<u>Business Strategy (BST)</u> <i>Complete 4 of the following:</i> MGMT 6610 Business Strategy Lab MGMT 6730 HRM: Performance MGMT 6803 Visionary Leadership MGMT 6825 Sustainable Change Leadership: Turning Business Into a Force for Good MGMT 6804 Bargaining & Negotiation <i>May choose up to 2 of the following:</i> ENTP 6826 International Entrepreneurship INTB 6022 International Business Negotiations or INTB 6500 International Business Consulting ENTP 6022 Digital Strategy for Entrepreneurs MKTG 6010 Marketing Strategy CMDT 6682 Trading in Commodity & Fncial Mrkts FNCE 6310 Financial Decisions & Policies FNCE 6340 Business Firm Valuation FNCE 6382 Survey of Financial Derivatives FNCE 6411 International Corporate Governance FNCE 6420 Mergers & Acquisitions FNCE 6480 Financial Modeling RISK 6909 Corporate Risk Management RISK 6309 Strategic Risk Management	<u>International Business (INB)</u> <i>Required Course:</i> INTB 6000 Introduction to International Business OR ENTP 6826 International Entrepreneurship <i>Complete 3 of the following:</i> Any INTB 6*** course , excluding INTB 6000 and INTB 6200 May include the following courses that are not INTB: MGMT 6827 Global Climate Change ENTP 6826 International Entrepreneurship (if not chosen above) MTAX 6431 Inbound International Taxation MTAX 6432 Outbound International Taxation RISK 6209 Cyber Risk Management Travel study courses offered by Business School also apply
<u>Change Management (CMT)</u> <i>Required courses:</i> MGMT 6320 Leading Organizational Change MGMT 6360 Designing Effective Organizations <i>Complete 2 of the following:</i> MGMT 6380 Managing People for Competitive Advantage MGMT 6730 HRM: Performance Management MGMT 6804 Bargaining & Negotiation MGMT 6808 Leadership Development MGMT 6821 Managing for Sustainability MGMT 6825 Sustainable Change Leadership: Turning Business Into a Force for Good MGMT 6826 Business and the Natural Environment	<u>Leadership (LDR)</u> <i>Required Courses - Complete 2 or 3:</i> MGMT 6803 Visionary Leadership MGMT 6804 Bargaining & Negotiation MGMT 6808 Leadership Development <i>Complete 1 or 2 for a total of 4 courses for the specialization:</i> BANA 6650 Project Management ENTP 6848 Leadership in New Ventures MGMT 6420/ISMG 6885/ENTP 6420 Ethics: A Formula for Success MGMT 6610 Business Strategy Lab MGMT 6821 Managing for Sustainability MGMT 6822 Business Ethics & Corporate Social Responsibility MGMT 6825 Sustainable Change Leadership: Turning Business Into a Force for Good	<u>Bioinnovation & Entrepreneurship (BEN)</u> Complete 4 courses total in the following categories: <i>Complete 1 of the following:</i> ENTP 6801 Building Biotechnology ENTP 6802 Legal & Regulatory Environment of Life Science Innovation <i>Complete 2 of the following:</i> ENTP 6000 or higher excluding ENTP 6801 and 6802 <i>Complete 1 of the following (Capstone):</i> ENTP 6020 Business Model Development & Planning ENTP 6022 Digital Strategy for Entrepreneurs
<u>Human Resources Management (HRM)</u> <i>Required Course:</i> MGMT 6380 Managing People for Competitive Advantage <i>Complete 3 of the following:</i> MGMT 6710 HRM: Talent Management MGMT 6720 HRM: Training MGMT 6730 HRM: Performance Management MGMT 6740 HRM: Compensation MGMT 6808 Leadership Development	<u>Sports and Entertainment (SEB)</u> <i>Complete 4 of the following:</i> MKTG 6040 Services Marketing for Traditional and Creative Industries MKTG 6820 Sports & Entertainment Marketing MKTG 6822 "Fan"tastical Consumers of American Sports and Entertainment MKTG 6824 Sales & Negotiation for Consumers, Services, Sports and Entertainment Industries MKTG 6826 Sports and Entertainment Industry MKTG 5939 Internship (in Sports & Entertainment) (by petition) MKTG 6834 Global Sports & Entertainment travel study (London)	<u>Managing for Sustainability (MNS)</u> <i>Complete 4 of the following:</i> ACCT 6285 Accntg & Finance for Sustainability BANA 6730 Supply Chain Management ENTP 6030 Entrepreneurship in Emerging Markets MGMT 6821 Managing for Sustainability MGMT 6822 Business Ethics & Corporate Social Responsibility MGMT 6825 Sustainable Change Leadership: Turning Business Into a Force for Good MGMT 6826 Business and the Natural Environment MGMT 6827 Global Climate Change MGMT 6840 Independent Study (by petition only) MGMT/MKTG 5939 Internship (by petition only) MKTG 6830 Marketing and Global Sustainability
	<u>Entrepreneurship (ENT)</u> Complete 4 courses total in the following categories: <i>Complete 3 of the following:</i> ENTP 6000 or higher excluding ENTP 6801 and 6802 <i>Complete 1 of the following (Capstone):</i> ENTP 6020 Business Model Development & Planning ENTP 6022 Digital Strategy for Entrepreneurs	

Graduate Business School Specialization Options
For Graduate Business School Specialization policies, please see the "NOTES" on page 2

<u>Finance (FNC)</u>	<u>Information Systems (IFS)</u>	<u>Accounting (ACC)</u>
<p><i>Required course:</i></p> <p>FNCE 6330 Investment Management Analysis</p> <p><i>Complete 3 FNCE/CMDT/RISK 6*** courses</i></p>	<p><i>Complete 4 of the following:</i></p> <p>ISMG 6040 Business Process Management</p> <p>ISMG 6060 Analysis, Modeling, & Design</p> <p>ISMG 6080 Database Management Systems</p> <p>ISMG 6120 Internet & Mobile Technologies</p> <p>ISMG 6450 IT Project Management</p>	<p>Students need complete the required courses for a total of 4 courses for the specialization. Students who have completed equivalent courses to the ones listed below can substitute any ACCT course numbered 6000 or higher for courses in which they are waived from. Please contact an advisor for course waivers.</p>
<u>Risk Management & Insurance (RMI)</u>	<u>Business Intelligence (BNT)</u>	
<p><i>Required:</i></p> <p>RISK 6809 Principles of Risk & Insurance</p> <p>RISK 6909 Corporate Risk Management</p> <p><i>Complete 1 of the following:</i></p> <p>CMDT 6682 Trading in Commodity & Financial Markets</p> <p>FNCE 6330 Investment Management Analysis</p> <p>FNCE 6350 Financial Innovations</p> <p>FNCE 6360 Management of Financial Institutions</p> <p>FNCE 6382 Survey of Financial & Commodity Derivatives</p> <p>FNCE 6480 Financial Modeling</p> <p>RISK 6129 Practical Enterprise Risk Management</p> <p>RISK 6309 Strategic Risk Management</p> <p><i>Complete 1 of the following:</i></p> <p>BANA 6650 Project Management</p> <p>MGMT 6826 Business & Natural Environment</p> <p>MGMT 6827 Global Climate Change</p> <p>CMDT 6802 Foundations of Commodities</p> <p>CMDT 6582 Commodity Supply Chain Management</p> <p>ENTP 6824 Entrepreneurial Financial Management</p> <p>ISMG 6430 Information Systems Security & Privacy</p> <p>ISMG 6450 IT Project Management</p> <p>RISK 6509 Global Risk Management Travel Study</p> <p>RISK 6209 Cyber Risk Management & Cyber Warfare</p>	<p><i>Complete 4 of the following:</i></p> <p>ISMG 6080 Database Management Systems</p> <p>ISMG 6220 Business Intelligence Systems and Analytics</p> <p>ISMG 6430 Information Systems Security and Privacy</p> <p>ISMG 6470 Text Data Analytics</p> <p>ISMG 6480 Data Warehousing & Administration</p> <p>ISMG 6810 Business Intelligence in Healthcare</p> <p>ISMG 6820 Business Intelligence & Financial Modeling</p>	<p><i>Required courses:</i></p> <p>ACCT 6031 Intermediate Financial Accounting I</p> <p>ACCT 6032 Intermediate Financial Accounting II</p> <p>ACCT 6070 Cost Accounting</p> <p>ACCT 6140 Fundamentals of Federal Income Tax</p> <p><i>Students sitting for the CPA exam should be aware that the CPA will not allow repeat coursework for credit. Students should email accounting.cpa@ucdenver.edu for course recommendations.</i></p>
	<u>Commodities (CMD)</u>	
	<p><i>Required courses (3):</i></p> <p>CMDT 6802 Foundations of Commodities</p> <p>CMDT 6582 Commodity Supply Chain Management</p> <p>CMDT 6682 Trading in Commodity & Financial Markets</p> <p><i>Complete 1 of the following:</i></p> <p>CMDT 6782 Commodity Data Analysis</p> <p>FNCE 6382 Survey of Financial Derivatives</p>	
<u>Business Analytics (BAN)</u>		
<p><i>Required:</i></p> <p>BANA 6610 Statistics for Business Analytics</p> <p>BANA 6620 Computing for Business Analytics</p> <p>BANA 6670 Prescriptive Analytics with Optimization</p> <p><i>Complete 1 of the following:</i></p> <p>BANA 6***</p> <p>ISMG 6080 Database Management Systems</p> <p>ISMG 6470 Text Data Analytics</p> <p>ECON 5030 Data Analysis with SAS</p> <p> </p> <p>NOTE: To enroll in BANA 6610, you must submit a petition that demonstrates your quantitative ability with either a GMAT quantitative score or other quantitative skills. Contact your advisor for the petition form.</p>		
		<u>NOTES:</u>
		<ul style="list-style-type: none"> • <i>Most specialization courses are often only offered once per year; hence, careful planning is required to complete a specialization.</i> • <i>Students are responsible for knowing and meeting prerequisites. Please see the course description in UCDAccess or the University catalog for prerequisite information.</i> • <i>Questions or concerns? Contact a graduate advisor at grad.advising@ucdenver.edu.</i>