

Licensed P&C Insurance Sales Agent

Colorado Insurance is looking for highly motivated sales professionals to join our team! As one of the largest independent insurance agencies in the country we pride ourselves on attracting and retaining quality clients in the personal lines insurance sector. With dedicated sales and service teams we have become one of the top insurance agencies in Colorado and we are continuing to grow!

What's the role?

You will be responsible for selling home, auto, and umbrella policies to new clients, but there's so much more to it than that. You will also establish relationships with industry partners, build new business, and most importantly you will develop the necessary skills to become a career agent with us. We want to help you build your insurance career and see you succeed with Colorado Insurance for years to come!

This is a W2 position offering a base salary plus commission, benefits, and 401(k) matching. The goal is to establish a great book of business while here in the office so that you can eventually transition out of the office and become a 1099 career agent while still receiving the support and service of Colorado Insurance. This transition typically happens after 18 months as an inside sales agent, and the timeline is determined between you and your manager. Once you become a 1099 contractor you lose the base salary and the benefits, but your commission splits become much greater. It's a win-win scenario for both parties.

Who are you?

You enjoy having an outgoing and energetic personality. Being on the phone all day does NOT scare you!
You pride yourself on your ability to build strong relationships.

You rock an entrepreneurial mindset and a desire to build a self-sustaining revenue stream.

You thrive in a fast-paced environment.

You possess a strong initiative, sense of self-direction, and are goal-oriented.

You obtain product knowledge quickly and adapt to an ever-changing market.

You are organized, have fierce attention to detail, and are dedicated to quality.

Your eagerness to learn is palpable.

What we offer:

Dedicated Training: You don't need to have experience in the insurance industry to come and join our team. Once you are licensed and onboard, we will teach you everything you need to know! Coming from an insurance background? We'll spend the time training you on our model and policies so you know exactly what to expect.

Sales Focused Model: We provide you with the proper resources which will allow you to focus on the career tasks you enjoy as a sales professional and eliminate the unproductive, non-revenue generating activities.

Professional Growth: True support for business development in the forms of time, money, resources, technology, training, and mentorship. We understand the obstacles and pitfalls an independent agent will face. We clear the path so you can sustain long-term premium growth and profitability. We want you to succeed!

Quality Carrier Representation: Our agency proudly represents the top insurance carriers in the market such as Nationwide, Auto Owners, Safeco, Travelers, and Progressive. By having a wide variety of product and pricing options, you will have the competitive edge you need to compete in today's insurance market.

Community Involvement: Colorado Insurance enjoys supporting organizations that make Colorado a great place to live and work. We are active sponsors and volunteer with many local charities such as: 9News Colorado Cares, Toys for Tots, and Backpacks for Kids.

Compensation Package:

This career opportunity offers a base salary, a great commission structure, and a set growth plan to help you succeed!

As an inside sales representative with us, you will also receive the following benefits:

- Health Insurance
- Life Insurance
- Dental & Vision coverage
- Company sponsored 401(k) match
- Paid time off
- Long-term and short-term disability

*Applications will be accepted if you do not currently hold a P&C license. However, in order to be hired, you will need a valid license.