# FIRST NAME LAST NAME City. ST XXXXX

## Phone | Email [hyperlinked] | Linkedin Profile Address [hyperlinked]

## **OBJECTIVE**

To pursue a full-time Underwriter or Broker position within the Risk Management and Insurance Industry, or To perform a Fall 2020 part-time Internship in the Risk Management and Insurance Industry

## **SUMMARY OF QUALIFICATIONS**

- Bachelor of Science, Business Administration with an emphasis in Risk Management and Insurance;
   relevant coursework includes Cyber Risk Management, Risk Management Careers, Accounting,
   Organizational Leadership, and Global Risk Management (Excess and Surplus Lines with study in London)
- Four years of experience in the hospitality industry working with a diverse clientele; leadership and staff training experience; additional experience with inventory, stocking, credit card accounting, and cash management
- Excellent client-facing experience in fast-paced and demanding environments; successful record of client satisfaction
- Computer skills include Microsoft Office Suite, MS Access, MS Excel (with statistical analysis extensions), and DecisionPoint; Social Media experience includes: Facebook, Twitter, and Instagram

### **EDUCATION**

## University of Colorado Denver, Business School, Denver, CO

Bachelor of Science, Business Administration, Risk Management and Insurance; Expected graduation Fall 20XX; 3.5 GPA

#### PROFESSIONAL EXPERIENCE

## Company, City, State, Month 20XX – Present Title

- Responsible for General Liability and Specialty insurance coverages and DecisionPoint, the online quoting tool for agents
- Present DecisionPoint to agents and provide training on how to write new business with this system while
  promoting the advantages of utilizing the system; report findings on trends to help tailor future training on
  DecisionPoint

## Company, City, State, Month 20XX – Month 20XX

- Managed the bar top and was responsible for opening and closing duties that included stocking, inventory, and receipt reconciliation; trained all new hires and communicated all organizational standards of conduct
- Part of an eight-person team that achieved from \$8K \$10K sales per night for a small neighborhood restaurant
- Resolved customer complaints while providing exceptional customer service and maintaining a successful record of client satisfaction

## Company, City, State, Month 20XX – Month 20XX Title

- Consolidated and maintained a 10,000-person Excel customer database
- Developed and sent surveys to customers on a semi-annual basis; increased participation from 5% to over
   15% during tenure due to modifying survey length and email content

### RMI INVOLVEMENT AND COMMUNITY SERVICE

Face-to-Face Selling Seminar, Tim Perenti; Sponsored by TCCO, 20XX

Gamma Iota Sigma (GIS), Beta Mu Chapter, Treasurer and Social Media Director, Month 20XX – Present Colorado Chartered Property & Casualty Society (CPCU), Member, Month 20XX – Present Rocky Mountain Risk Insurance Management Society (RIMS), Member, Month 20XX – Present Denver Rescue Mission, Volunteer, Month 20XX – Present