



Centennial State
INSURANCE GROUP
DEPINTO INSURANCE ADVISORS

CENTENNIAL STATE INSURANCE GROUP DePinto Insurance Advisors

Job Description

Centennial State Insurance Group Property and Casualty Agent

Want to make a difference in your community? Want to be a part of a successful sales team committed to protecting and fixing lives?

Must have a winning attitude and a strong desire to help others succeed!

You must be capable and willing to follow a designed and successful process. We have a program that can accelerate driven individuals to build a thriving business. We will give you the tools and the coaching you need to gain profitability.

We offer excellent income opportunities for professionals who possess a competitive spirit and are seeking career development.

We are looking for someone with an entrepreneurial spirit, a go getter, detailed oriented who is great at multi-tasking.

We have a business model which is designed to accelerate driven individuals into becoming great leaders! Our business model will provide you with the proper resources which will allow you to focus on income generating sales and eliminate the unproductive, non-revenue generating activities. Our Team provides outstanding support for business development. We understand the challenges that independent agents often face. We will give you the tools and the coaching to grow your business and gain profitability.

Compensation This career opportunity comes with truly limitless earning potential. As an Independent Agent, you will be in a position to create long-term wealth between 3 key factors:

- Commission on new account acquisition
- Commission from renewal premiums
- Vested interest in book of business

Requirements

- Property and Casualty License Preferred
- Previous sales experience helpful
- Generating, Quoting, and Closing sales leads
- Previous Insurance or Financial services experience is a plus
- Must have excellent communication skills and the ability to multitask
- People-oriented
- Organizational skills
- Self-motivated
- Dedicated to customer service and sales
- Driven to consistently follow-up with clients
- Experience with computer applications and an ability to adapt to a variety of new technological systems.

If you are coachable and have a passion for making a difference in the lives of others and in your community then we want to hear from you!

No previous experience necessary. Sales background or education helpful.

Job Type: Full-time Pay: \$42,000.00 - \$100,000.00 per year

Email Resumes to jen@strong-haven.com for career consideration